

1 John Du Wors, State Bar No. 233913
2 *john@newmanlaw.com*

3 NEWMAN DU WORS LLP
4 2101 Fourth Avenue, Suite 1500
5 Seattle, WA 98121
6 Telephone: (206) 274-2800
7 Facsimile: (206) 274-2801

8 Attorneys for Plaintiff
9 ConsumerTrack, Inc.

10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
**UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA
WESTERN DIVISION**

11 CONSUMERTRACK, INC., a
12 California corporation,

13 Plaintiff,

14 v.

15 BLUE OCEAN ADS, LLC d/b/a
16 BLUE C ADS, a Florida limited liability
17 company; AD PARTNERS, LLC, a
18 Nevada limited liability company;
19 OFFER CONVERSION, LLC, a Puerto
20 Rico limited liability company;
21 PROGREXION HOLDING, INC., a
22 Delaware corporation; LEADVISION
23 MEDIA, LLC d/b/a REVENUEADS
24 AFFILIATE NETWORK, an
25 Oklahoma limited liability company;
26 and ZAPLABS LLC, a Delaware limited
27 liability company,

28 Defendants.

Case No. 2:17-cv-02404

**FIRST AMENDED COMPLAINT
FOR DECLARATORY
JUDGMENT AND BREACH OF
CONTRACT**

25 Plaintiff ConsumerTrack, Inc. (“ConsumerTrack”) brings this complaint
26 against Defendants Blue Ocean Ads, LLC d/b/a Blue C Ads (“Blue C Ads”), Ad
27 Partners, LLC (“Ad Partners”), Offer Conversion, LLC (“Offer Conversion”),
28 Progrexion Holding, Inc. (“Progrexion”), LeadVision Media, LLC d/b/a

1 RevenueAds Affiliate Network (“LeadVision”), and ZapLabs LLC, f/k/a
2 ZipRealty, Inc. (“ZapLabs”) upon personal information as to Plaintiff’s own
3 activities and upon information and belief as to the activities of others, as follows:

4 INTRODUCTION

5 1. Plaintiff ConsumerTrack engages in online marketing using commercial
6 email.

7 2. On January 20, 2017, ConsumerTrack was sued by Utah-based internet
8 service provider, XMission, L.C., for violations of the CAN-SPAM Act of 2003, 15
9 U.S.C. § 7701 *et seq.*, related to emails allegedly sent by ConsumerTrack’s affiliates
10 (the “XMission Suit”). ConsumerTrack denies the allegations of liability related to
11 the XMission Suit, but nonetheless is incurring fees and expenses related to the
12 XMission Suit and is exposed to potential liability from the affiliate emails.

13 3. Each affiliate named herein as a Defendant owes ConsumerTrack an
14 indemnity obligation with respect to the XMission Suit and allegations therein,
15 including but not limited to indemnity for ConsumerTrack’s defense costs and
16 potential damages and other remedies related to the XMission Suit and XMission’s
17 allegations.

18 4. ConsumerTrack notified each Defendant of its indemnity obligations.
19 Two Defendants responded, indicating that they would not indemnify
20 ConsumerTrack. The remaining four Defendants did not respond at all.

21 5. ConsumerTrack now brings suit against each Defendant seeking
22 declaratory relief and damages related to their failure to indemnify ConsumerTrack
23 against its damages, losses, and costs associated with the XMission Suit and
24 XMission’s allegations.

25 PARTIES

26 6. Plaintiff ConsumerTrack, Inc. is a California corporation with its
27 principal place of business in California.

28 7. Defendant Blue Ocean Ads, LLC is a Florida limited liability company.

1 On information and belief, Blue Ocean Ads, LLC is a citizen of Florida for
2 purposes of diversity jurisdiction because its known members are citizens of Florida
3 and no known members are citizens of California.

4 8. Defendant Ad Partners, LLC is a Nevada limited liability company. On
5 information and belief, Ad Partners, LLC is a citizen of Nevada for purposes of
6 diversity jurisdiction because its known members are citizens of Nevada and no
7 known members are citizens of California.

8 9. Defendant Offer Conversion, LLC is a Puerto Rico limited liability
9 company. On information and belief, Offer Conversion, LLC is a Puerto Rican
10 citizen for purposes of diversity jurisdiction because its known members are
11 citizens of Puerto Rico and no known members are citizens of California.

12 10. Defendant Progexion Holding, Inc. is a Delaware corporation with its
13 principal place of business in North Salt Lake, Utah and is therefore a citizen of
14 both Delaware and Utah for purposes of diversity jurisdiction.

15 11. Defendant LeadVision Media, LLC is an Oklahoma limited liability
16 company. On information and belief, LeadVision Media, LLC is a citizen of
17 Oklahoma for purposes of diversity jurisdiction because its known members are
18 citizens of Oklahoma and no known members are citizens of California.

19 12. Defendant ZapLabs LLC is a Delaware limited liability company. On
20 information and belief, ZapLabs is a citizen of Delaware for purposes of diversity
21 jurisdiction because its known members are citizens of Delaware and no known
22 members are citizens of California.

23 JURISDICTION AND VENUE

24 13. This Court has jurisdiction over this action under 28 U.S.C. § 1332(a)
25 because the matter in controversy for each Defendant exceeds the sum or value of
26 \$75,000 and is between citizens of different States.

27 14. XMission alleges—and ConsumerTrack denies—that it is entitled to
28 more than \$20,000,000.00 in damages based on the approximately 33,000 emails it

1 included in the XMission Suit. The matter in controversy exceeds the sum or value
2 of \$75,000 with respect to each Defendant individually.

3 15. This Court also has jurisdiction over this action under 28 U.S.C. § 1331
4 because the underlying dispute involves questions of law and fact arising under the
5 CAN-SPAM Act of 2003, 15 U.S.C. § 7701 *et seq.* ConsumerTrack's claims, as well
6 as XMission's allegations, against each Defendant require interpretation and
7 application of the federal CAN-SPAM Act. Accordingly, a substantial, disputed
8 question of federal law forms an essential element and therefore results in federal
9 subject matter jurisdiction over the claims.

10 16. Venue is proper in this Court under 28 U.S.C. § 1391 because a
11 substantial part of the events giving rise to the claims occurred within this judicial
12 district and because Defendants directed their allegedly illegal computer access
13 activity to protected computers within this judicial district.

14 **FACTS**

15 17. ConsumerTrack engages in commercial email marketing and, like all
16 email marketers, uses multiple affiliates to distribute emails.

17 18. Each Defendant is one of ConsumerTrack's affiliates.

18 19. On November 24, 2014, Defendant Blue C Ads signed an insertion order
19 with terms and conditions with ConsumerTrack in which Blue C Ads agreed to
20 indemnify ConsumerTrack for third-party claims arising from Blue C Ads' alleged
21 failure to comply with various email regulations, including but not limited to the
22 CAN-SPAM Act of 2003, 15 U.S.C. § 7701 *et seq.* Defendant Blue C Ads owes
23 ConsumerTrack both contractual and equitable indemnity obligations for
24 defending against XMission's allegations in the XMission Suit.

25 20. On August 4, 2016, Defendant Ad Partners signed an insertion order
26 with terms and conditions with ConsumerTrack in which Ad Partners agreed to
27 indemnify ConsumerTrack for third-party claims arising from Ad Partners' alleged
28 failure to comply with various email regulations, including but not limited to the

1 CAN-SPAM Act of 2003, 15 U.S.C. § 7701 *et seq.* Defendant Ad Partners owes
2 ConsumerTrack both contractual and equitable indemnity obligations for
3 defending against XMission's allegations in the XMission Suit.

4 21. On November 11, 2014, Defendant Offer Conversion signed an insertion
5 order with terms and conditions with ConsumerTrack in which Offer Conversion
6 agreed to indemnify ConsumerTrack for third-party claims arising from Offer
7 Conversion's alleged failure to comply with various email regulations, including
8 but not limited to the CAN-SPAM Act of 2003, 15 U.S.C. § 7701 *et seq.* Defendant
9 Offer Conversion owes ConsumerTrack both contractual and equitable indemnity
10 obligations for defending against XMission's allegations in the XMission Suit.

11 22. On November 21, 2012, Defendant Progrexion signed an insertion order
12 with terms and conditions with ConsumerTrack in which Progrexion agreed to
13 indemnify ConsumerTrack for third-party claims arising from Progrexion's alleged
14 failure to comply with various email regulations, including but not limited to the
15 CAN-SPAM Act of 2003, 15 U.S.C. § 7701 *et seq.* Defendant Progrexion owes
16 ConsumerTrack both contractual and equitable indemnity obligations for
17 defending against XMission's allegations in the XMission Suit.

18 23. On February 16, 2012, Defendant LeadVision signed an insertion order
19 with terms and conditions with ConsumerTrack in which LeadVision agreed to
20 indemnify ConsumerTrack for third-party claims arising from LeadVision's alleged
21 failure to comply with various email regulations, including but not limited to the
22 CAN-SPAM Act of 2003, 15 U.S.C. § 7701 *et seq.* Defendant LeadVision owes
23 ConsumerTrack both contractual and equitable indemnity obligations for
24 defending against XMission's allegations in the XMission Suit.

25 24. On July 15, 2013, Defendant ZapLabs entered into an ongoing business
26 relationship with ConsumerTrack to send emails as part of email marketing efforts
27 that required ZapLabs to comply with various email regulations and indemnify
28 ConsumerTrack for third-party claims arising from ZapLabs' alleged failure to

1 comply with various email regulations, including but not limited to the CAN-
 2 SPAM Act of 2003, 15 U.S.C. § 7701 *et seq.* Defendant ZapLabs owes
 3 ConsumerTrack at least equitable indemnity obligations for defending against
 4 XMission's allegations in the XMission Suit.

5 **The XMission Lawsuit**

6 25. On January 20, 2017, XMission, L.C. filed the XMission Suit against
 7 ConsumerTrack in the United States District Court, District of Utah for alleged
 8 violations of the CAN-SPAM Act of 2003, 15 U.S.C. § 7701 *et seq.* As used herein,
 9 the term "XMission Suit" refers to the case XMission filed against
 10 ConsumerTrack in the United States District Court, District of Utah, as well as
 11 any other actions or proceedings in which ConsumerTrack has to defend against
 12 XMission's allegations with respect to emails allegedly sent by ConsumerTrack's
 13 affiliates named herein as Defendants.

14 26. The XMission Suit alleges violations of 15 U.S.C. § 7704(a)(1) for
 15 sending emails accompanied by materially false or materially misleading Header
 16 Information and 15 U.S.C. § 7704(a)(1)(A) for false names and/or addresses used
 17 in the registration of domains used to send the emails.

18 27. The XMission Suit also alleges violations of 15 U.S.C. § 7704(a)(5) for
 19 failure to include a physical address for the sender of the email.

20 28. XMission seeks statutory damages, treble damages, and attorneys' fees
 21 and costs in an amount exceeding \$20,000,000.00.

22 29. The XMission Suit is aimed at emails allegedly sent by
 23 ConsumerTrack's affiliates, and as such, ConsumerTrack's affiliates owe
 24 indemnification obligations to ConsumerTrack for its fees, costs, and potential
 25 damages related to XMission's allegations.

26 30. ConsumerTrack denies all allegations made by XMission in the
 27 XMission Suit.

28 **Defendants' Emails**

1 31. The Defendants are responsible for approximately 31,000 of the
2 approximately 33,000 emails alleged by XMission to violate CAN-SPAM in the
3 XMission Suit.

4 32. Though ConsumerTrack denies all of XMission's allegations, the
5 allegations, if true, would violate multiple provisions of the agreements and/or
6 indemnity obligations between ConsumerTrack and each Defendant. And if
7 XMission's allegations are true, Defendants would be responsible for the vast
8 majority of emails and damages alleged in the XMission Suit.

9 33. ConsumerTrack denies the allegations in the XMission Suit, including
10 denying any and all liability and damages, but under the indemnity obligations
11 ConsumerTrack has with each of its affiliates, each Defendant is obligated to
12 indemnify and hold harmless ConsumerTrack in its defense against XMission's
13 allegations including in the XMission Suit.

14 34. ConsumerTrack notified each Defendant of its individual indemnity
15 responsibilities.

16 35. Blue C Ads and ZapLabs responded, but refused to indemnify and hold
17 harmless ConsumerTrack with respect to the XMission Suit.

18 36. Ad Partners, Offer Conversion, Progrexion, and LeadVision did not
19 respond at all, making it necessary for ConsumerTrack to request relief from the
20 Courts in this lawsuit.

21 **FIRST CAUSE OF ACTION**
22 **Declaratory Relief against All Defendants**

23 37. Plaintiffs hereby incorporate by reference the foregoing paragraphs as
24 though fully set forth herein.

25 38. Each Defendant owes indemnity obligations to ConsumerTrack related
26 to the emails alleged by XMission in the XMission Suit, including but not limited to
27 indemnification under the Insertion Orders and equitable indemnification
28 principles.

1 39. For example, the Insertion Orders require Defendants to indemnify
2 ConsumerTrack for any and all justifiable liability, claims, suits, losses, costs and
3 legal fees caused by, arising out of, or otherwise resulting from any act, whether
4 intentional or negligent, or omission of each Defendant, in the performance and/or
5 failure to perform the obligations and honor the representations and warranties
6 agreed to in the Insertion Order.

7 40. The XMission Suit, if proven by XMission, alleges a justifiable suit that
8 has resulted and will continue to result in losses, costs, and legal fees.
9 ConsumerTrack denies liability in the XMission Suit, but is still suffering losses,
10 costs, and legal fees in defending against the case.

11 41. The XMission Suit allegations, if true, were caused by, arose out of, or
12 otherwise resulted from intentional or negligent acts or omissions of each
13 Defendant.

14 42. Each Defendant's acts or omissions as alleged by XMission relate to the
15 performance or failure to perform its obligations or honor its representations and
16 warranties to ConsumerTrack, including but not limited to representations and
17 warranties as agreed upon in the Insertion Orders.

18 43. For example, each Defendant's emails, as alleged by XMission, do not
19 contain that Defendant's email address, physical address, and phone number as
20 required by the Insertion Orders.

21 44. The XMission Suit further alleges that each Defendant's emails violate
22 provisions of the CAN-SPAM Act of 2003, 15 U.S.C. § 7701 *et seq.* in violation of
23 the Insertion Order.

24 45. Blue C Ads rejected ConsumerTrack's request for indemnity in
25 violation of its obligations under the Insertion Order.

26 46. ConsumerTrack is entitled to indemnity from each Defendant for all
27 liability, claims, fees, or costs associated with the XMission Suit and XMission's
28 allegations therein and each Defendant has failed to properly indemnify

1 ConsumerTrack.

2 **SECOND CAUSE OF ACTION**
3 **Breach of Contract**

4 47. Plaintiffs hereby incorporate by reference the foregoing paragraphs as
5 though fully set forth herein.

6 48. The Insertion Orders with each Defendant constitute binding contracts.

7 49. ConsumerTrack performed all of its obligations under those contracts.

8 50. Each Defendant materially breached their contracts (1) by failing to
9 indemnify ConsumerTrack against losses, costs and legal fees related to and arising
10 from its actions and the XMission Suit; and (2) if the allegations in the XMission
11 Suit are proven to be true, by failing to abide by the warranties and representations
12 within the Insertion Orders.

13 51. ConsumerTrack has been damaged by each Defendant's breach of
14 contract in an amount to be proven at trial, but no less than \$75,000 per Defendant.

15 **THIRD CAUSE OF ACTION**
16 **Equitable Indemnity**

17 52. Plaintiffs hereby incorporate by reference the foregoing paragraphs as
18 though fully set forth herein.

19 53. ConsumerTrack and ZapLabs entered into and engaged in a business
20 relationship related to email marketing since at least July 2013.

21 54. Through its actions or negligence, as alleged by XMission, ZapLabs sent
22 or caused to be sent emails that XMission alleges violate the CAN-SPAM Act of
23 2003 and which contained links to ConsumerTrack websites or properties. For this
24 reason, XMission named ConsumerTrack in the XMission Suit and included
25 ZapLabs' emails.

26 55. If XMission were to prevail on its claims against ConsumerTrack related
27 to emails sent by ZapLabs, then ZapLabs would be a tortfeasor for claims alleged
28 against ConsumerTrack and ZapLabs would therefore have contributed to

1 ConsumerTrack's liability to XMission.

2 56. Similarly, ConsumerTrack and each Defendant entered into and engaged
3 in a business relationship related to email marketing that included equitable
4 indemnification obligations.

5 57. Through its actions or negligence, as alleged by XMission, each
6 Defendant sent or caused to be sent emails that XMission alleges violate the CAN-
7 SPAM Act of 2003 and which contained links to ConsumerTrack websites or
8 properties. For these reasons, XMission named ConsumerTrack in the XMission
9 Suit and included emails from each Defendant.

10 58. If XMission were to prevail on its claims against ConsumerTrack related
11 to emails sent by each Defendant, then each Defendant would be a tortfeasor for
12 claims alleged against ConsumerTrack and each Defendant would therefore have
13 contributed to ConsumerTrack's liability to XMission.

14 59. ConsumerTrack seeks equitable indemnification from each Defendant
15 for its contribution to XMission's alleged claims and damages and costs to defend
16 against XMission's allegations.

17 60. ConsumerTrack has been damaged by each Defendant's breach of its
18 equitable indemnification obligations in an amount to be proven at trial, but no less
19 than \$75,000.

20 RELIEF REQUESTED

21 Plaintiff ConsumerTrack, Inc. requests that the Court enter judgment in
22 Plaintiff's favor and against Defendants, jointly and severally, as follows:

- 23 1. That the Court enter a Declaratory Judgment that Blue C Ads must
24 indemnify ConsumerTrack for all losses, costs, and legal fees associated
25 with the XMission Suit and XMission's allegations therein.
- 26 2. That the Court enter a Declaratory Judgment that Ad Partners must
27 indemnify ConsumerTrack for all losses, costs, and legal fees associated
28 with the XMission Suit and XMission's allegations therein.

- 1 3. That the Court enter a Declaratory Judgment that Offer Conversion
2 must indemnify ConsumerTrack for all losses, costs, and legal fees
3 associated with the XMission Suit and XMission's allegations therein.
- 4 4. That the Court enter a Declaratory Judgment that Progrexion must
5 indemnify ConsumerTrack for all losses, costs, and legal fees associated
6 with the XMission Suit and XMission's allegations therein.
- 7 5. That the Court enter a Declaratory Judgment that LeadVision must
8 indemnify ConsumerTrack for all losses, costs, and legal fees associated
9 with the XMission Suit and XMission's allegations therein.
- 10 6. That the Court enter a Declaratory Judgment that ZapLabs must
11 indemnify ConsumerTrack for all losses, costs, and legal fees associated
12 with the XMission Suit and XMission's allegations therein
- 13 7. That the Court enter a Declaratory Judgment that Blue C Ads breached
14 its contract with ConsumerTrack.
- 15 8. That the Court enter a Declaratory Judgment that Ad Partners breached
16 its contract with ConsumerTrack.
- 17 9. That the Court enter a Declaratory Judgment that Offer Conversion
18 breached its contract with ConsumerTrack.
- 19 10. That the Court enter a Declaratory Judgment that Progrexion breached
20 its contract with ConsumerTrack.
- 21 11. That the Court enter a Declaratory Judgment that LeadVision breached
22 its contract with ConsumerTrack.
- 23 12. That the Court enter a Declaratory Judgment that each Defendant,
24 including ZapLabs, owes ConsumerTrack equitable indemnity for
25 contributing to ConsumerTrack's damages, loss, and costs related to the
26 XMission Suit and XMission's allegations therein.
- 27 13. That the Court award ConsumerTrack compensatory damages against
28 each Defendant in an amount to be proven at trial but in no event less

1 than \$75,000.

2 14. That the Court award ConsumerTrack special damages against each
3 Defendant in an amount to be proven at trial.


4 15. That the Court award ConsumerTrack exemplary damages against each
5 Defendant in an amount to be proven at trial.

6 16. That the Court award ConsumerTrack its costs and attorneys' fees
7 against each Defendant for the costs of this suit and in defending against
8 the XMission Suit and allegations contained therein.

9 17. That the Court grant such other and further relief as this Court may
10 deem just and proper.

11
12 Dated: April 24, 2017

NEWMAN DU WORS LLP

13
14 

15 John Du Wors, State Bar No. 233913
16 *john@newmanlaw.com*

17 Attorneys for Plaintiff
18 ConsumerTrack, Inc.
19
20
21
22
23
24
25
26
27
28